

July 23, 2019

California American Water Company 511 Forest Lodge Rd., Suite 190 Pacific Grove, CA 93950 Attn: Lori Girard, Corporate Counsel

Subject: Monterey Peninsula Water Supply Project - Castroville Pipeline

### Dear Sir/Madam:

West Valley Construction Company, Inc. (the "Proposer") hereby submits its Proposal in response to the Request for Proposals for the Monterey Peninsula Water Supply Project Castroville Pipeline (the "RFP") issued by California-American Water Company ("CAWC") on May 31, 2019, as amended.

As a duly authorized representative of the Proposer, I hereby certify, represent, and warrant, on behalf of the Proposer team, as follows in connection with the Proposal:

1. The Proposer acknowledges receipt of the RFP and the following addenda:

No. 1

Date: 7/2/19

No. 2

Date: 7/8/19

- 5.2.3.1.1 The submittal of the Proposal has been duly authorized by, and in all respects is binding upon, the Proposer. Attachment 1 to this Transmittal Letter is a Certificate of Authorization which evidences my authority to submit the Proposal and bind the Proposer.
- 5.2.3.1.2 All information and statements contained in the Proposal are current, correct and complete, and are made with full knowledge that CAWC will rely on such information and statements in selecting the most advantageous Proposal to CAWC and executing the Contract.
- 5.2.3.1.3 Attachment 2 to this Transmittal Letter sets forth the Proposer's Project team and identifies each team member's proposed role with respect to the Project. Attachment 3 to this Transmittal Letter provides licensing information for each Project team member.
- 5.2.3.1.4 Not used.
- 5.2.3.1.5 Not used.
- 5.2.3.1.6 Not used.
- 5.2.3.1.7 Neither the Proposer nor any Project team member is currently suspended or debarred from doing business in the State of California;



- 5.2.3.1.8 There is no action, suit or proceeding, at law or in equity, before any court or similar governmental body, against the Proposer, wherein an unfavorable decision, ruling or finding would have a materially adverse effect on the ability of the Proposer to perform their respective obligations under the Contract or the other transactions contemplated hereby, or which, in any way, would have a materially adverse effect on the validity or enforceability of the obligations proposed to be undertaken by the Proposer, or any Contract or instrument entered into by the Proposer in connection with the transactions contemplated hereby.
- 5.2.3.1.9 No corporation, partnership, individual or association, officer, director, employee, manager, parent, subsidiary, affiliate or principal shareholder of the Proposer has been adjudicated to be in violation of any state or federal anti-trust or similar statute within the preceding five years, or previously adjudged in contempt of any court order enforcing such laws.
- 5.2.3.1.10 The Proposer and all Project team members have reviewed all of the engagements and pending engagements of the Proposer and all Project team members and no potential exists for any conflict of interest or unfair advantage.
- 5.2.3.1.11 No person or selling agency has been employed or retained to solicit the award of the Contract under an arrangement for a commission, percentage, brokerage or contingency fee or on any other success fee basis, except bona fide employees of the Proposer.
- 5.2.3.1.12 The principal contact person who will serve as the interface between CAWC and the Proposer for all communications is:

NAME: Eric Gonzales TITLE: Project Manager

ADDRESS: 580 McGlincy Lane Campbell, CA 95008

PHONE: 408-371-5510 FAX: 408-371-4379

EMAIL: egonzales@wvcc.com

5.2.3.1.13 The key technical and legal representatives available to provide timely response to written inquiries submitted and to attend meetings requested by CAWC are: Technical Representative:

NAME: Eric Gonzales TITLE: Project Manager

ADDRESS: 580 McGlincy Lane Campbell, CA 95008

PHONE: 408-371-5510 FAX: 408-371-4379

EMAIL: egonzales@wvcc.com

Legal Representative:

NAME: Patrick Miller

TITLE: Assistant Vice President



ADDRESS: 655 Campbell Technology Parkway, Suite 250 Campbell, CA 95008

PHONE:408-371-5510 FAX: 408-371-3604

EMAIL: pmiller@wvcc.com

5.2.3.1.14 The Proposer has carefully examined all documents constituting the RFP and the addenda thereto.

5.2.3.1.15 The Contract in the form issued with this RFP is agreed to, except where changes have been requested in Proposal Form 6 and such changes have been indicated as conditions of the Proposal.

5.2.3.1.16 If selected, the Proposer agrees to negotiate in good faith to enter into a Contract that reflects the substantive terms and conditions of the RFP and the Proposal.

5.2.3.1.17 The Proposer has submitted all Proposal Forms and applicable bid packages and such Proposal Forms and applicable bid packages are a part of this Proposal. Having carefully examined the RFP and all other documents bound therewith, together with all addenda thereto, all information made available by CAWC, and being familiar with the Project (as described in the RFP and the Contract) and the various conditions affecting the work, the Proposer hereby offers to furnish all labor, materials, supplies, equipment, facilities and services which are necessary, proper or incidental to carry out such work as required by and in strict accordance with the RFP and the Proposal, all for the prices set forth in the submitted bid packages.

Name of Proposer; West Valley Construction Company, Inc.

Name of Designated Signatory: Patrick Miller

Signature: Patricelly

Title: Assistant Vice President

Note: If this Proposal is being submitted by a corporation, the Proposal shall be executed in the corporate name by the president or other corporate officer with authority to bind the Corporation, and the corporate seal shall be affixed and attested to by the clerk. A certificate of the secretary of the corporation evidencing the officer's authority to execute the Proposal shall be attached.

If this Proposal is being submitted by a joint venture or general partnership, it shall be executed by all partners, and any partner that is a corporation shall follow the requirements for execution by a corporation, as set forth above.

If this Proposal is being submitted by a limited partnership or a limited liability company, it shall be executed by the managing partner(s) or managing member thereof, and such shall also submit proof of authority to so execute the Proposal, in a form satisfactory to CAW. Any partner or member that is a corporation shall follow the requirements for execution by a corporation, as set forth above.



(Use State-Appropriate form for	· Notary Public)
State of	
County of	
On this day of	, 2018, before me appeared [DESIGNATED
SIGNATORY], who is [INSERT ]	TITLE] of [INSERT PROPOSER], a [INSERT STATE AND
TYPE], personally known to me to	be the person described in and who executed this Transmitta
Letter and acknowledged that she/h	ne signed the same freely and voluntarily for the uses and
purposes therein described.	
In witness thereof, I have hereunto	set my hand and affixed my official seal the day and year las
written above.	
Notary Public in and for the State of	of
(Seal)	
(Name Printed)	
Residing at	
Commission Number	

A notary public or other officer completing this certificat document to which this certificate is attached, and not the	e verifies only the identity of the individual who signed the atruthfulness, accuracy, or validity of that document.
State of California ) County of Santa Clara )	
On July 16, 2019 before me. Valerie	U. Azevedo, Notary Public
Date Date	Here Insert Name and Title of the Officer
personally appeared Patrick Miller	The shoot walls and the shoot
porsonally appeared	Name(s) of Signer(s)
subscribed to the within instrument and acknowle	evidence to be the person(s) whose name(s) is/are edged to me that he/she/they executed the same in sher/their signature(s) on the instrument the person(s), ed, executed the instrument.
0	certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.
VALERIE U. AZEVEDO Commission # 2132742 Notary Public - California Santa Clara County	Signature Of Notary-Public
My Comm. Expires Dec 3, 2019  Place Notary Seal Above	
Though this section is optional, completing this is	IONAL  Information can deter alteration of the document or form to an unintended document.
Description of Attached Document Title or Type of Document: Number of Pages: Signer(s) Other Than	
Capacity(ies) Claimed by Signer(s) Signer's Name:	Signer's Name:
☐ Corporate Officer — Title(s):	☐ Corporate Officer — Title(s):
□ Partner — □ Limited □ General	☐ Partner — ☐ Limited ☐ General
☐ Individual ☐ Attorney in Fact	☐ Individual ☐ Attorney in Fact
☐ Trustee ☐ Guardian or Conservator	☐ Trustee ☐ Guardian or Conservator
Other:Signer Is Representing:	☐ Other:Signer Is Representing:
WANANANANANANANANANANANANANANANANANANAN	



July 23, 2019

# EXECUTIVE SUMMARY Cal Am Water-Castroville Pipeline Proposal

#### Overview

West Valley Construction, an employee-owned company, has been business partners with various water companies for more than 40 years. Our knowledge of the Private Investor-Owned Utility market, and our business philosophy of doing things right, providing innovative services and commitment to safety have enabled West Valley to differentiate our company from our competitors. West Valley is committed to continuing our relationship with Cal Am and ensuring the growth and success of both companies.

We have demonstrated over time that we have the experience, knowledge, skill, design-build talent, financial stability, resources and innovation to deliver quality, cost-effective and timely services on a consistent basis. We take construction cost containment very seriously and, in that regard, provide constant oversight. We employ the highest caliber managers and field staff available, taking our time to select the right people who are committed to meeting West Valley's high standards of safety first, producing a high-quality product, protecting the public and ensuring that all of Cal Am's specifications and goals are met. While this level of performance does have a cost impact, we believe it is an essential element of being an effective and long-term business partner that provides value and saves money for Cal Am and its rate payers.

West Valley's executive and management team have identified ways to streamline processes, cut payment time, share knowledge, assist in certain claims defense and generally develop a business model that works for Cal Am, its rate payers and West Valley. We provide all of this at very competitive pricing, delivering superior value to our customers.

We understand the critical nature of Cal Am meeting its' annual Summary of Earnings expectations, and we take our role in that process very seriously. West Valley has considerable field resources located in Cal Am's Monterey territory and with reasonable lead times, we can reallocate crews and managers to meet any potential construction needs for Cal Am.

Below are examples of the types of benefits that a long-term relationship with West Valley will provide to Cal Am Water:

# 1. Sustainability of our relationship.

We have shown, over 40 plus years of continued relationships with investor-owned water utilities, that West Valley remains committed to the long-term interests of our customers. The professionalism of our organization, our relationships with water utility management team and field personnel, and the value- added services we provide demonstrate the highest level of commitment and help represent our customers well in the community.

#### 2. Financial Strength and Stability.

West Valley has always been a conservatively managed, employee-owned Company that has the financial strength to provide the resources necessary to perform all work in a



growing economy, and to be flexible to adjust to changing schedules and needs of Cal Am when the need arises. We began this fiscal year with less than 1% debt on the balance sheet and we manage our working capital to enable us to mobilize resources other companies can't. We maintain multiple levels of people and equipment to service emergency needs as well demanding construction schedules.

# 3. Commitment to staying ahead and in full compliance of increasing government regulations.

Both Cal Am and West Valley are facing an ever-increasing regulatory climate. West Valley is committed to staying ahead and in full compliance with new regulations while many of our competitors will choose to ignore the regulations, resulting in potential liability issues. An example of new regulations is the mandatory crane operator training and certification. West Valley trained and certified our operators prior to the November 2018 deadline.

## 4. Public health and safety.

We fully understand that Cal Am is in the business of delivering high-quality drinking water to residents and businesses throughout California. We take our role in installing new plant and maintaining existing plant very seriously. Many of our managers are Distribution trained and the field crews follow appropriate procedures to ensure we comply with Water specifications and California regulations. Our managers and crews also understand that when we are working in the field, we are representing Cal Am. Your customers are our customers. Safety is our highest priority and treating your customers and the public with respect is an essential requirement for every one of our employees. By the very nature of the work that we do, there are times when a conflict will arise, and West Valley has proven, since 1958, that we will do what is necessary to mitigate that conflict.

#### 5. Back Office Procedures.

Billing and documentation. West Valley has the resources to automate and customize our bidding and billing processes for our utility clients. Our internal IT staff has developed a comprehensive billing package that provides detailed timesheet information by the actual workdays and provided a portal into our work-in-progress records so that certain customers' personnel can see job progress and billing status. We continue to take the initiative to develop systems and processes that benefit our customers.

Invoicing. We understand that accurate and timely invoices are critical, allowing Cal Am to prepare accurate and timely regulatory filings. Our project managers and local office managers are accustomed to working very closely with customer field personnel to provide documentation for easy acceptance of work completed and billed.

Accounting and audit trail. Because we understand that Cal Am's, like many of our other customers may need accurate end-of-quarter accrual accounting, West Valley has created



and enhanced accounting processes and provided customers online access to the data. We will continue to work with Cal Am to improve the reporting as required.

#### 6. Supplier Diversity.

West Valley is committed to supporting Cal Am in the fulfillment of the GO 156 requirements. We tailor programs to meet contractual requirements and goals. At West Valley, we are continuing our outreach and mentoring efforts to identify diverse companies that qualify to provide quality services and products needed to support our projects. We can provide monthly auditable reporting of diverse spend as well as an annual report.

#### 7. Asset Management.

West Valley provides full-service facilities in each of our locations. All locations include office space, warehouse space, equipment parking & material storage space, providing Cal Am with access to full-time management, administrative, fabrication & fleet maintenance capabilities in support of construction services in each service area. West Valley can move equipment, as required, to any service area in support of any Cal Am project.

#### 8. Safety Updates.

We are especially proud of West Valley's success in changing the safety culture of the Company. Our behavioral-based safety training and implementation of best practices have paid dividends for West Valley. Beginning with our new hire orientation, we have emphasized that safety comes first, and we reinforce that philosophy through training, safety meetings, incentives and other actions. This increased effort has been very successful and has resulted in a current Experience Modification Rate (EMR) of .66. Since early 2015 our four-person safety team has been working closely with the water companies' safety teams to share our lessons learned and Best Practices, and to assist them in promoting an effective safety climate.

In summary, our developing relationship with California American Water Company is important to West Valley. We remain very committed to helping Cal Am grow and thrive, and we will continue to identify ways to increase our service and quality in the field and administration through innovative ideas and streamlined processes.

Sincerely, Kevin P. Kelly President and CEO

#### Attachment 1

## **CERTIFICATE OF AUTHORIZATION\***

I, Patrick Miller	, a resident of Cam	ıpbell	in the State of	California	, DO
HEREBY CERTIFY	that I am theAssistant	Vice President of	West Valley Co	onstruction Compa	any, Inc. , a
[corporation] duly orga	nized and existing une	der and by vir	tue of the laws	of California	;
that I have custody of th	ne records of such [cor	poration]; and	that as of the o	date of this cer	tification,
Patrick Miller		holds	the title of Ass	sistant Vice Presid	ent of the
[corporation], and is	authorized to execute	and deliver	in the name	and on beha	alf of the
[corporation] the Propo for Monterey Peninsula Water Company on Jul other instruments whic connection therewith.	Water Supply Project by 23, 2019, as an	Castroville Pinended; and a	ipeline, issued lall documents,	by California- letters, certif	American icates and
IN WITNESS WHERE [corporation] this23_			and affixed the	[corporate] s	eal of the
(Affix Seal Here)			Patesnu	ola	

<sup>\*</sup> Note: Separate certifications shall be submitted if more than one corporate officer has executed documents as part of the Proposal. Proposers shall make appropriate conforming modifications to this Certificate in the event that the signatory's address is outside of the United States.

# WEST VALLEY CONSTRUCTION COMPANY, INC. CERTIFICATE OF SECRETARY

I am the duly elected and acting secretary of West Valley Construction Company, Inc., a California corporation. I certify that the following resolution was adopted by the corporation's Board of Directors on June 25, 2015 and is still in full force and effect.

# Authority of Officers - Construction Projects - Bidding, Contracting and Other.

RESOLVED, that all construction project authorizations previously granted to officers are rescinded and that each of the following named officers of this corporation are authorized to act and to bind this corporation with respect to any construction project or construction contract including, without limitation: signing and submission of bid and related documents; signing of contracts and related documents, whether resulting from bid, negotiation or otherwise; signing of any other documents in connection with negotiating, bidding, entering into or performing the project or contract; and applying for or signing any bonds in connection with the bid, project or contract.

President/CEO Kevin P. Kelly David M. Barnes CFO and Secretary-Treasurer Vice President Jeffery D. Boss Jeffery A. Azevedo Vice President Jimm K. Vosburgh Vice President Michael P. Cadei Vice President Patrick Miller Assistant Vice President and Assistant Secretary Assistant Vice President

Darren Phelps

The authority recited above shall remain in full force and effect through December 31, 2019, or until such earlier time that the authority is rescinded or modified and actual notice of such rescission or modification is given to any person to whom notice of the authority has been given.

David Barnes, Secretary

# **PROPOSAL FORM 2**

# NON-COLLUSION AFFIDAVIT

STATE OF California

	: 55.:	
COUNTY OF S	anta Clara )	
I, Patrick M State of California say that:		, a resident of Campbell , in the sworn according to law, on my oath depose and
<u></u>	Request for Proposals for the Castroville Pipeline issued by C	West Valley Construction Company, Inc. , formed in the state of oser making the Proposal in response to the Monterey Peninsula Water Supply Project California-American Water Company on May 31 at I executed said Proposal with full authority to
5.2.3.1.17.1.1.1.2	collusion, fraud, consultation, c	have been arrived at independently without ommunication, or agreement, for the purpose of my matter relating to such prices with any other or;
5.2.3.1.17.1.1.1.3	Proposal have not been know	aw, the prices which have been quoted in this ingly disclosed by the Proposer and will not Proposer prior to opening, directly or indirectly, competitor; and
5.2.3.1.17.1.1.1.4		rill be made by the Proposer to induce any other not to submit a Proposal for the purpose of
I, hereby a	ffirm under the penalties of perj	ury that the foregoing statements are true.
		West Valley Construction Company, Inc.
		Name of Proposer
		Patrick Miller
		Name of Designated Signatory
		Part Mucles
		Signature
		Assistant Vice President
		Title

(Use State-Appropria	te Form for Notary Public)
State of	<del></del>
County of	
<u>SIGNATORY</u> ], who is <u>TYPE</u> ], personally kno	, 2019, before me appeared [DESIGNATED INSERT TITLE] of [INSERT PROPOSER], a [INSERT STATE AND own to me to be the person described in and who executed this Transmittal ged that she/he signed the same freely and voluntarily for the uses and bed.
In witness thereof, I ha written above.	we hereunto set my hand and affixed my official seal the day and year last
	Notary Public in and for the State of
(Seal)	
	(Name Printed)
	Residing at
	Commission Number

hananananananananananananananananananan	ANY NA
A notary public or other officer completing this certificate document to which this certificate is attached, and not the	te verifies only the identity of the individual who signed the ne truthfulness, accuracy, or validity of that document.
State of California ) County of Santa Clara )	
On July 17, 2019 before me, Valerie	e U. Azevedo, Notary Public
Date	Here Insert Name and Title of the Officer
personally appeared Patrick Miller	
	Name(s) of Signer(s)
subscribed to the within instrument and acknowl	evidence to be the person(s) whose name(s) is/are ledged to me that he/she/they executed the same in is/her/their signature(s) on the instrument the person(s), sted, executed the instrument.
i i	I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.
Commission # 2132742	WITNESS my hand and official seal.  Signature of Notary Public
Place Notary Seal Above	
Though this section is optional, completing this	TIONAL information can deter alteration of the document or form to an unintended document.
Description of Attached Document Title or Type of Document:  Number of Pages: Signer(s) Other Tha	Document Date:
Capacity(ies) Claimed by Signer(s)	Signer's Name:
Signer's Name: Corporate Officer — Title(s):	☐ Corporate Officer — Title(s):
☐ Partner — ☐ Limited ☐ General	☐ Partner — ☐ Limited ☐ General
☐ Individual ☐ Attorney in Fact	☐ Individual ☐ Attorney in Fact
☐ Trustee ☐ Guardian or Conservator	☐ Trustee ☐ Guardian or Conservator
□ Other: Signer Is Representing:	☐ Other: Signer Is Representing:

#### PROPOSAL FORM 3

#### DISCLAIMER STATEMENT

The information contained in or otherwise provided in connection with the Request for Proposals for the Monterey Peninsula Water Supply Project Castroville Pipeline (the "RFP") issued by California-American Water Company ("CAWC") on May 31 , 2019, as amended, has been prepared by CAWC and, while such information is believed to be accurate and reliable, except as otherwise expressly set forth in the RFP, CAWC makes no representation as to such accuracy or reliability. In no way shall any such information constitute a representation or warranty by CAWC or any of its officials, employees, agents, consultants, attorneys, representatives, contractors, or subcontractors (the "CAWC Representatives"). The Proposer hereby releases and forever discharges CAWC and the CAWC Representatives from any and all claims which such Proposer has, had or may hereafter have arising out of any information contained in or otherwise provided in connection with the RFP. Any party who intends to submit a response to this RFP is specifically invited to independently verify the accuracy of the information contained herein.

	Name of Proposer
Patrick	Miller
	Name of Designated Signatory
	Satto nucles
	Signature
Assist	ant Vice President

Title



July 23, 2019

# GENERAL PROJECT TEAM INFORMATION Cal Am Water-Castroville Pipeline Proposal

#### **Overview**

West Valley Construction (WVC) is a pre-qualified contractor with Cal Am Water. We have an experienced workforce ready to complete this project. An organization chart and resumes are included on the following pages. WVC will perform the pipeline installation. The direction bore will be subcontracted. The ductile iron and PVC pipe will be provided by suppliers. All subcontracts and purchase agreements are pending. WVC will assign a construction team that will be 100% dedicated to the project. WVC has proposed a contract schedule to meet the requirements.

# Attachment 3

# PROJECT TEAM LICENSE LIST

# Attach corresponding copies of applicable licenses

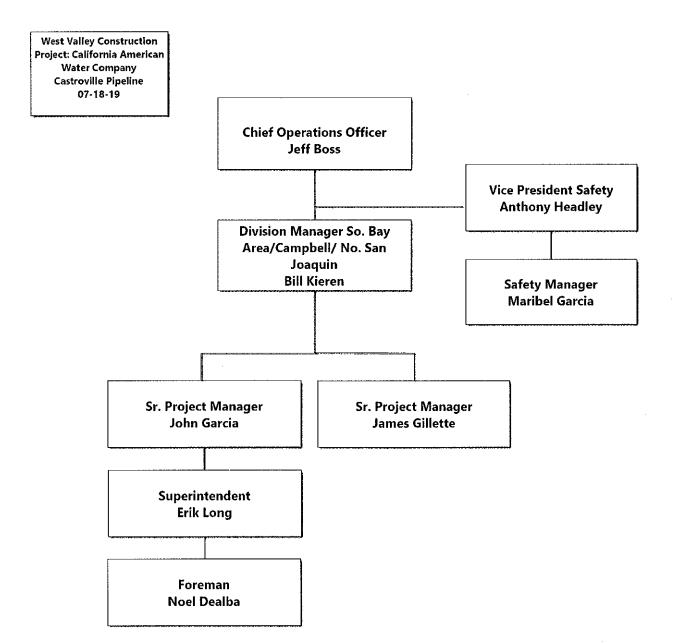
License No.	Classification	Name of Licensee	Renewal Date	Active (Yes/No)
174968	A & C36	West Valley Construction Co, Inc	8/31/20	Yes
784008	Α	Precision Direction Boring	9/30/20	Yes
970546	C27	CMG Hydroseeding	7/31/20	Yes
553794	Α	Pacific Boring	1/31/21	Yes
568673	A, C21, HAZ, ASB	Penhali Co.	5/31/21	Yes
NA	Civil/Survey	Soil Survey Group, Inc	NA	
930859	C34	Aegion Underground Solutions	4/30/21	Yes
NA	equipment testing	International Motor Controls, Inc.	NA	
450869	C45	West Coast Under Bridge Platforns	3/31/20	Yes
953124	A	Accu-Bore	10/31/20	Yes
501913	A, C21, HAZ, ASB	Parc Environmental	11/30/20	Yes
NA	Civil/Survey	HMH Engineers	NA	

# Attachment 2

## PROJECT TEAM MEMBER LIST

Proposals shall identify the names and roles of the Proposer and any Significant Subcontractors and all other Project team members identified to date:

NAME:	ROLE:
Jeff Boss	C00
Bill Kieren	Division Manager
James Gillette/John Garcia	Project Managers
Erik Long	Superintendent
Noel Dealba	Foreman
Anthony Headley (VP); Maribel Garcia (Manager)	Safety
	West Valley Construction Company, Inc.
	Name of Proposer
	Patrick Miller
	Name of Designated Signatory
	Patismely
	- Patthulls Signature
	Assistant Vice President
	Title



### PROPOSAL FORM 4

## KEY PERSONNEL<sup>1</sup>

(Copy and complete this form for Key Personnel. Attach additional pages along with organizational charts as needed)

Name:		Jeff Boss			
Firm:		West Valley Construction Company, Inc.			
Title:		Chief Operations Of	ficer		
Year employed by firm	:	27	years		
Total Professional Exp	erience:	33	years		
Professional Registration and Licenses (type/number/state/year) <sup>3</sup>		Design Build Institute of America			
Project-Specific Infor	mation				
Title/Assignment		Management			
Description of Role/Re	sponsibilities:				
Management					
Commitment <sup>4</sup>	Permitting _	%	Construction	%	
	_		Startup and Testing:	%	

#### Footnotes:

<sup>&</sup>lt;sup>1</sup> Proposers shall duplicate this form for all Key Personnel. Refer to subsection 4.4.2 of the RFP for a list of the minimum personnel for which this form shall be completed.

<sup>&</sup>lt;sup>2</sup> Please indicate any staff that has changed from that provided in the Statement of Qualifications in accordance with subsection 4.4.2 of the RFP. Attach pages as necessary.

<sup>&</sup>lt;sup>3</sup> Where applicable, key construction personnel must provide either: (1) proof of current California licensure; or (2) if not currently licensed in California, a detailed plan to obtain a required California license no later than the effective date of the Contract.

<sup>&</sup>lt;sup>4</sup> Commitment indicates the amount of time (in percent) that the individual would be available to work on the Project during the construction, start-up and testing phases of the Project. Indicate by "N/A" where the individual is not proposed to be involved in a particular phase of the Project.

#### PROPOSAL FORM 4

### KEY PERSONNEL<sup>1</sup>

(Copy and complete this form for Key Personnel. Attach additional pages along with organizational charts as needed)

Name:	Bill Kieren			
Firm:	West Valley Construction Company, Inc.			
Title:	Division Manager			
Year employed by firm:	9	years		
Total Professional Experience:	9	years		
Professional Registration and Licenses (type/number/state/year) <sup>3</sup>	Engineering and Utility	Contractors Association, Peninsula	Water Works Association	
Project-Specific Information				
Title/Assignment	Management			
Description of Role/Responsibilities:  Management/Estimnating				
Commitment <sup>4</sup> Permitting _	% <sub>0</sub>	Construction	<u>%</u>	
_		Startup and Testing:	%_	

#### Footnotes:

<sup>&</sup>lt;sup>1</sup> Proposers shall duplicate this form for all Key Personnel. Refer to subsection 4.4.2 of the RFP for a list of the minimum personnel for which this form shall be completed.

<sup>&</sup>lt;sup>2</sup> Please indicate any staff that has changed from that provided in the Statement of Qualifications in accordance with subsection 4.4.2 of the RFP. Attach pages as necessary.

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<sup>&</sup>lt;sup>4</sup> Commitment indicates the amount of time (in percent) that the individual would be available to work on the Project during the construction, start-up and testing phases of the Project. Indicate by "N/A" where the individual is not proposed to be involved in a particular phase of the Project.

#### PROPOSAL FORM 4

#### KEY PERSONNEL<sup>1</sup>

(Copy and complete this form for Key Personnel. Attach additional pages along with organizational charts as needed)

Name:	James Gillette			
Firm:	West Valley Construction Company, Inc.			
Title:	Sr. Program Manag	ger		
Year employed by firm:	2	years		
Total Professional Experience:	9	years		
Professional Registration and Licenses (type/number/state/year) <sup>3</sup>				
Project-Specific Information				
Title/Assignment	Program Management			
Description of Role/Responsibilities:				
Management/Estimnating/Mechanical systems				
Commitment <sup>4</sup> Permitting _	%_	Construction	%	
_		Startup and Testing:	%	

### Footnotes:

<sup>&</sup>lt;sup>1</sup> Proposers shall duplicate this form for all Key Personnel. Refer to subsection 4.4.2 of the RFP for a list of the minimum personnel for which this form shall be completed.

<sup>&</sup>lt;sup>2</sup> Please indicate any staff that has changed from that provided in the Statement of Qualifications in accordance with subsection 4.4.2 of the RFP. Attach pages as necessary.

<sup>&</sup>lt;sup>3</sup> Where applicable, key construction personnel must provide either: (1) proof of current California licensure; or (2) if not currently licensed in California, a detailed plan to obtain a required California license no later than the effective date of the Contract.

<sup>&</sup>lt;sup>4</sup> Commitment indicates the amount of time (in percent) that the individual would be available to work on the Project during the construction, start-up and testing phases of the Project. Indicate by "N/A" where the individual is not proposed to be involved in a particular phase of the Project.

#### PROPOSAL FORM 4

#### KEY PERSONNEL<sup>1</sup>

(Copy and complete this form for Key Personnel. Attach additional pages along with organizational charts as needed)

Name:	John Garcia		
Firm:	West Valley Construction Company, Inc.		
Title:	Sr. Program Manager		
Year employed by firm:	4 months	_ years	
Total Professional Experience:	40	_ years	
Professional Registration and Licenses (type/number/state/year) <sup>3</sup>			
Project-Specific Information			
Title/Assignment	Program Management		
Description of Role/Responsibilities:			
manager day-to-day construction			
Commitment <sup>4</sup> Permitting _	%	Construction	%
_	St	artup and Testing:	%

#### Footnotes

<sup>&</sup>lt;sup>1</sup> Proposers shall duplicate this form for all Key Personnel. Refer to subsection 4.4.2 of the RFP for a list of the minimum personnel for which this form shall be completed.

Please indicate any staff that has changed from that provided in the Statement of Qualifications in accordance with subsection 4.4.2 of the RFP. Attach pages as necessary.

<sup>&</sup>lt;sup>3</sup> Where applicable, key construction personnel must provide either: (1) proof of current California licensure; or (2) if not currently licensed in California, a detailed plan to obtain a required California license no later than the effective date of the Contract.

<sup>&</sup>lt;sup>4</sup> Commitment indicates the amount of time (in percent) that the individual would be available to work on the Project during the construction, start-up and testing phases of the Project. Indicate by "N/A" where the individual is not proposed to be involved in a particular phase of the Project.

#### PROPOSAL FORM 4

#### KEY PERSONNEL<sup>1</sup>

(Copy and complete this form for Key Personnel. Attach additional pages along with organizational charts as needed)

Name:		Erik Long		
Firm:		West Valley Construction Company, Inc.		
Title:		Superintendent		
Year employed by fi	rm:	17	years	
Total Professional E	xperience:	27	years	
Professional Registration and Licenses (type/number/state/year) <sup>3</sup>		Engineering and Utility Constrctors Association		
Project-Specific Inf	<u>`ormation</u>			
Title/Assignment		Superintendent		
Description of Role/	Responsibilities:			
Commitment <sup>4</sup>	Permitting _	%_	Construction	%
			Startup and Testing:	%

Footnotes:

<sup>&</sup>lt;sup>1</sup> Proposers shall duplicate this form for all Key Personnel. Refer to subsection 4.4.2 of the RFP for a list of the minimum personnel for which this form shall be completed.

Please indicate any staff that has changed from that provided in the Statement of Qualifications in accordance with subsection 4.4.2 of the RFP. Attach pages as necessary.

Where applicable, key construction personnel must provide either: (1) proof of current California licensure; or (2) if not currently licensed in California, a detailed plan to obtain a required California license no later than the effective date of the Contract.

Commitment indicates the amount of time (in percent) that the individual would be available to work on the Project during the construction, start-up and testing phases of the Project. Indicate by "N/A" where the individual is not proposed to be involved in a particular phase of the Project.

#### PROPOSAL FORM 4

#### KEY PERSONNEL<sup>1</sup>

(Copy and complete this form for Key Personnel. Attach additional pages along with organizational charts as needed)

Name:	Anthony Headley	,	
Firm:	West Valley Construction Company, Inc.		
Title:	Vice President Safe	ety	<del></del>
Year employed by firm:	9	years	
Total Professional Experience:	9	years	
Professional Registration and Licenses (type/number/state/year) <sup>3</sup>	United Contractor S	afety & Insurance Committee, USA 811 Nor	th Board Member,
Project-Specific Information	Common Ground All	iance & CA Regional Common Ground Allia	ance
Title/Assignment	VP Safety		
Description of Role/Responsibilities:			
OSHA compliance and Safety Systems			
Commitment <sup>4</sup> Permitting _	%	Construction	%
_		Startup and Testing:	<u>%</u>

### Footnotes:

<sup>&</sup>lt;sup>1</sup> Proposers shall duplicate this form for all Key Personnel. Refer to subsection 4.4.2 of the RFP for a list of the minimum personnel for which this form shall be completed.

<sup>&</sup>lt;sup>2</sup> Please indicate any staff that has changed from that provided in the Statement of Qualifications in accordance with subsection 4.4.2 of the RFP. Attach pages as necessary.

Where applicable, key construction personnel must provide either: (1) proof of current California licensure; or (2) if not currently licensed in California, a detailed plan to obtain a required California license no later than the effective date of the Contract.

<sup>&</sup>lt;sup>1</sup> Commitment indicates the amount of time (in percent) that the individual would be available to work on the Project during the construction, start-up and testing phases of the Project. Indicate by "N/A" where the individual is not proposed to be involved in a particular phase of the Project.

## **PROPOSAL FORM 4**

### KEY PERSONNEL<sup>1</sup>

(Copy and complete this form for Key Personnel. Attach additional pages along with organizational charts as needed)

Name:	Maribel Garcia		
Firm:	West Valley Construction Company, Inc.		
Title:	Safety Manager		
Year employed by firm:	5	years	
Total Professional Experience:	7	years	
Professional Registration and Licenses (type/number/state/year) <sup>3</sup>	American Society of Safety Engineers, National Association of		
Project-Specific Information	Women in Construction		
Title/Assignment	Safety Manager		
Description of Role/Responsibilities:			
On-site safety management	,		
Commitment <sup>4</sup> Permitting _	%	Construction _	%
		Startup and Testing:	%

#### Foomotes:

<sup>&</sup>lt;sup>1</sup> Proposers shall duplicate this form for all Key Personnel. Refer to subsection 4.4.2 of the RFP for a list of the minimum personnel for which this form shall be completed.

<sup>&</sup>lt;sup>2</sup> Please indicate any staff that has changed from that provided in the Statement of Qualifications in accordance with subsection 4.4.2 of the RFP. Attach pages as necessary.

Where applicable, key construction personnel must provide either: (1) proof of current California licensure; or (2) if not currently licensed in California, a detailed plan to obtain a required California license no later than the effective date of the Contract.

Commitment indicates the amount of time (in percent) that the individual would be available to work on the Project during the construction, start-up and testing phases of the Project. Indicate by "N/A" where the individual is not proposed to be involved in a particular phase of the Project.